

# NMMHA 2022 Convention



Dear NMMHA Member,

It is the time of year to be planning to attend the best Manufactured Housing Convention in the country: The New Mexico Manufactured Housing Convention slated for June 12-14, 2022 at the beautiful Sandia Resort and Casino in Albuquerque, New Mexico.

Our industry and our country, and the world for that matter, have been through so much lately and especially over the last two years. We have seen the passing of MH Industry giants James Knott and Tom Whatley just five months apart which have been devastating losses for the Association. And no one really needs to be reminded of what we have all been through with COVID the last two years. Now with a war taking place, the negative political discord, and other not so positive current events—it seems that while we as people are resilient, a greater than average amount of negativity and even hardship has impacted our daily lives and our psyche over the recent years and months. Inclusive and just as impacted in this ecosystem are our kids and grandkids. Like anything else, no one will break the cycle of negative thoughts and impressions other than ourselves.

With that, the theme of this year's Annual NMMHA Convention is **“Our Life is Wonderful; Our Future is Wonderful.”** We don't think it's corny, we think it's needed. We at the Association feel we better start with some basics, with the most fundamental one being that life itself should be thought of as wonderful but in addition, if we just look at all the wonderful things that do exist in each one of our lives and in the world, we will be happier and difficult times (and thoughts) will become more of a distant past. Just look at our business. It's maybe the best it has ever been. Does it seem fun and has the rewarding part of it been lost? At a minimum, a fresher perspective of how to view our business and other things in our lives certainly couldn't hurt. So for three days, June 12-14th, during summer months in one of the most beautiful locations on the planet, amongst the tightest bonds of family and friends, the 49th NMMHA Annual Convention will focus on inspiration, the future, how there are so many possibilities and how we all need to take aim at growth, both professionally and personally, and; how we have the power to control our own destinies and the importance (specifically as it relates to the post COVID era) of family and moving ahead to ensure our children also get the support and messaging to get them on track.

To professionally bring this year's theme to our convention, the NMMHA couldn't be more excited than to announce Tom Black, Author of the best-selling book, *Box Car Millionaire*—will be the Convention's Keynote Speaker!



Tom Black was born in Nickerson, Kansas and his life story is a classic “Rags to Riches” tale. Being the first to attend College from his family, Tom set out on a path of big dreams that would not allow him to accept “no” as an answer, but a challenge.

From selling books door-to-door, to growing the sales division at CUC International from \$1mil in sales to \$350mil in a matter of only a few years, and managing two companies from being regional providers status to expanding nationwide and going public on the stock exchange, Tom has no shortage of stories to tell and advice to share with us. “We can't just dream big – we've got to think big, and then plan big”, just as Tom did.

You will not want to miss Tom's very special presentation for us, so make your plans to attend today! *\*For the Wine Coinsurers among us, Tom is also a world renowned collector.*

Sincerely,

New Mexico



Manufactured Housing Association

# NMMHA 2022 Annual Convention



Having gone through extensive renovations during the shutdown in 2020-2021, The Spectacular Sandia Resort and Casino offers a refined and sophisticated atmosphere inspired by New Mexico's pueblo culture. A striking cobblestone porte-cochere entry greets arriving hotel guests, who are welcomed into the grand lobby highlighted by the Mountain View and unique architecture featuring native pottery and art. Whether you are here to game, dine, golf or relax at the Green Reed spa, you will discover something new around each corner....



## New Mini-Workshops Added to this Year's Program

Mini Workshops and Presentations will occur throughout this year's Convention program.

Attendees can look forward to a 20-30 minute segment from UBS Financial on the NMMHA's investment account but more so, what their prognostication is for the market currently and in to the future.

Our highly respected CPA will review tax changes coming associated with new federal laws as well as provide pointers for certain deductions and filing issues in another mini workshop session.

A Truth in Lending Segment will also be offered as well as quick segments from the Credit Union industry in NM as well as the NM Mortgage Finance Authority on lending programs for the manufactured housing industry.

**Short, Sweet, Highly Informative and Useful!**  
That is what MH Mini Workshops will provide to our members during the 2022 Annual Convention!

**NMMHA 2022 Annual Convention**  
**Tentative Agenda**

**Sunday, June 12, 2022**

Noon to 6:00pm	Registration
Afternoon	Sandia Sports Bar Football Viewing Event
6:00pm-7:00pm	Cocktail Reception
7:00pm	BBQ Dinner

**Monday, June 13, 2022**

6:30am-8:00am	Breakfast
8:00am-12:00pm	General Membership Meeting
12:15pm-1:30pm	Business Luncheon w/ Tom Black
2:30pm-4:30pm	Community Management/Infrastructure Mtg.
1:30pm-4:30pm	Installer/Transportation Workshop
6:00pm/6:30pm	Cocktails/Dinner/Awards Banquet

**Tuesday, June 14, 2022**

8:00am	Golf Tournament/Fishing Tournament
3:00pm	NMMHA Board of Directors Meeting – Keynote Speaker
6:00pm	Closing Dinner Buffet and Golf/Fishing Awards



## 2022 Installer Workshop.....3 Continuing Education Credits offered to Attendees!

The NMMHA 2022 convention will once again offer an Installer Workshop on the afternoon of June 13th, which provides licensed MH Installers with their annually required 3 hours of continuing education credits necessary to renew their license with the state. This workshop will be offered in cooperation with MHD, and their staff will be on hand to interact with our members and answer their questions.

\*If a licensed installer would like to attend the Installer Workshop but they are not NMMHA members, please contact our office and we will work with them to ensure they can attend.

# NMMHA 2022 Annual Convention



## NMMHA Board of Directors

### ~ Officers ~

#### President

**Clay Lindsey**  
Karsten Homes  
Albuquerque, NM

#### Vice President

**Matt Niño**  
Palm Harbor Homes  
New Mexico/Arizona

#### Treasurer

**Eddie Thomas**  
Cavco Home Center  
Albuquerque, NM

#### Secretary

**Max Schroeder**  
Fiesta Mobile Homes  
Las Cruces, NM

### ~ Board Members ~

#### District 1

**Gary Waddell**  
Clayton Homes  
Carlsbad, NM

#### Park Owner/Manager

**Doug Ottersberg**  
Creative Home Buyers  
Santa Fe, NM

#### District 2

**Jackie Jarisch**  
Oakwood Homes  
Las Cruces, NM

#### Park Owner/Manager

**Kerin MacWilliams**  
Thesman Communities  
Albuquerque, NM

#### District 3

**Kathy Faver-Myer**  
Faver's Homes  
Farmington, NM

#### Park Owner/Manager

**Geraldine Martin**  
Coronado Village MHP  
Albuquerque, NM

#### District 4

**Tim Monaco**  
JC Sales LLC  
Santa Fe, NM

#### Lender Rep.

**Shela Holley**  
Triad Financial  
Scottsdale, AZ

#### District 5

**Mark McGrath**  
A1 Homes  
Albuquerque, NM

#### Manufacturer Rep.

**Jimmy Griffith**  
Champion Home Builders  
Burlison, TX

#### Transportation

**Kandice Cochrane**  
RC Mobile Home Service &  
Transport  
Farmington, NM

#### Manufacturer Rep.

**Dan Hilfiker**  
Champion Home Builders  
Chandler, AZ

#### At Large Rep.

**Calvin Phillips**  
Palm Harbor Homes  
Ft. Worth, TX

#### Manufacturer Rep.

**Tom Andes**  
Skyline Homes  
Arkansas City, KS

#### Executive Director

**Mark A. Duran**

## Board of Director Elections Return for the 2022 General Membership Meeting!

**After 2 years of postponement due to the COVID Pandemic restricting our ability to gather, we are pleased to announce that Board of Director Elections will once again take place at the General Membership Meeting on June 13<sup>th</sup>, 2022.**

Based on a bylaw proposal adopted in 2016, candidates wishing to run for a NMMHA Board of Director Position must file a notice of intent to seek such position with the NMMHA office 30 days in advance of the General membership Meeting (June 13, 2022). Please allow this notice to serve as a reminder that candidates wishing to run for a NMMHA Board of Director Position must file a notice of intent to seek such position with the NMMHA by May 13, 2022. A simple email to [nmmha@nmmha.com](mailto:nmmha@nmmha.com) declaring your intent to run for a position will suffice.

#### Positions Up for Election in 2022:

**President:** Incumbent, Clay Lindsey

**Secretary:** Incumbent, Max Schroeder

**Retailer District 1:** Incumbent, Gary Waddell

**Retailer District 2:** Incumbent, Jackie Jarisch

**Retailer District 5:** Incumbent, Mark McGrath

**One Manufacturer Representative:** Incumbent, Tom Andes

**Two Community Representatives:** Incumbents, Doug Ottersberg  
and Geraldine Martin

**Transportation/Supplier Representative:** Incumbent, Kandi Cochrane



## Bylaw Proposal Deadline of May 4, 2022

Every year at the NMMHA General Membership meeting, the membership considers any bylaw proposal that has been submitted in a timely manner and reviewed by the NMMHA Bylaw Committee. An eligible bylaw proposal must be submitted to the General Membership 30 days in advance of the General Membership meeting (June 13, 2022) and the NMMHA must give 30 days of notice to members to submit a bylaw proposal. Thus, this email shall serve as notice of the 30-day period upon which members can submit a bylaw proposal for review by the Bylaw Committee. Attached to this PDF are the current NMMHA Bylaws. Please submit any bylaw proposal to [nmmha@nmmha.com](mailto:nmmha@nmmha.com) by May 4, 2022.

\*\*\*\*\*Official Notice\*\*\*\*\*





## 2022 NMMHA Annual Convention

June 12-14, 2022

Sandia Resort and Casino  
Albuquerque, New Mexico

### Registration Form

To celebrate the tremendous year the NMMHA had in 2021, Convention Sponsors and the NMMHA will provide most meals and entertainment. A \$150.00 registration fee is being asked of every conference attendee and spouse/guest (\$45.00 for children) to cover meeting room and set-up as well as other miscellaneous and special event convention expenses. To make hotel reservations, call the Sandia Resort & Casino toll free at 877-272-9199 and request to be part of the Manufactured Housing Block. The room rate for our block is \$194.00 per night. The Sandia Resort & Casino can only guarantee this rate through **May 12, 2022**.

**Name and company will reflect name badge and conference attendee listing.**

<b>Name:</b>	<b>Spouse/Guest/Child:</b>
<b>Company:</b>	<b>Spouse/Guest/Child:</b>
<b>Address:</b>	<b>Spouse/Guest/Child:</b>
<b>City, State, Zip:</b>	<b>Spouse/Guest/Child:</b>
<b>Phone Number:</b>	<b>Fax Number:</b>

**Email Address (Please provide for confirmations/notifications):** \_\_\_\_\_

#### Registration Fees:

Convention Registration Fee (\$150.00 per person)	\$ _____
Spouse/Guest Registration Fee (\$150.00 per person)	\$ _____
Child Registration Fee (\$45 per child)	\$ _____
Golf Tournament Green Fee and Cart (\$120)	\$ _____ Traditional Tuesday AM Tournament
Alyce's Fishing Tournament (\$20 per person)	\$ _____ # of loaner fishing poles needed: _____
Total included in enclosed check	\$ _____

**If you plan to play in the Tuesday Golf Tournament, What is your Handicap?** \_\_\_\_\_

**Please Mail Form and Check to:** New Mexico Manufactured Housing Association  
6001 Indian School Rd. NE, Suite 560  
Albuquerque, New Mexico 87110

**Phone:** (505) 830-3764 • **Fax:** (505) 830-3772 • **Email:** [nmmha@nmmha.com](mailto:nmmha@nmmha.com) • **Web:** [www.nmmha.com](http://www.nmmha.com)

**\* To pay your Convention Registration Fee online, follow the online payment instructions provided at this link:**  
<http://www.nmmha.com/2022-convention.html>

